De Stefano \$

DEFENCE AND SECURITY EXPERTS™

De Stefano & Co is a defence-focused management and security consultancy that assists organisations from across Australia and the globe to navigate the complex Australian defence industry environment and other highly regulated sectors.

As a 100% Australian owned and operated business, our team has unrivalled experience, knowledge and networks, and are specialists in strategy, security and grants.



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CAPABILITIES



STRATEGY

- Defence Industry Market Entry (DIME®) Program
- · Defence Sector Due Diligence Activity
- · Cyber Security Strategy Review & Uplift



SECURITY

- · Defence Industry Security Program (DISP) Membership Attainment
- DISP Ongoing Compliance Assurance (OCA™)
- Security Officer Support as a Service (SOSaaS™)
- · Cyber Security Consulting & Maturity Uplift
 - CMMC

- Essential Eight
- · ISO27001
- ISM/IRAP
- NIST CSF/SP 800-171
- Security Education & Training
- · Physical Security Uplift
- Personnel Security



GRANTS

- · Defence Industry Development Grants (DIDG)
 - Skilling
- Sovereign Industrial Priorities
 - Security Exports
- Export Market Development Grant (EMDG)

MEMBERSHIPS





Defence Industry Security Program









DIFFERENTIATORS

- > 200 years of combined Defence and security experience working in Defence Primes, the Big 4, Managing Contractors and SMEs
- DISP member with security cleared staff
- · A trusted source of defence security education and guidance to academia, industry associations and their members nationwide
- Ranked 12th fastest growing business in SA in the BDO Fast Movers program in 2022, and 15th fastest in 2023
- · Winner of 'Cyber Security Consulting Business of the Year - SME' at the 2024 Australian Cyber Security Awards and finalist for 'Consultancy of the Year' in the 2023 and 2024 Australian Defence Industry Awards







KEY CLIENTS & PARTNERS



















